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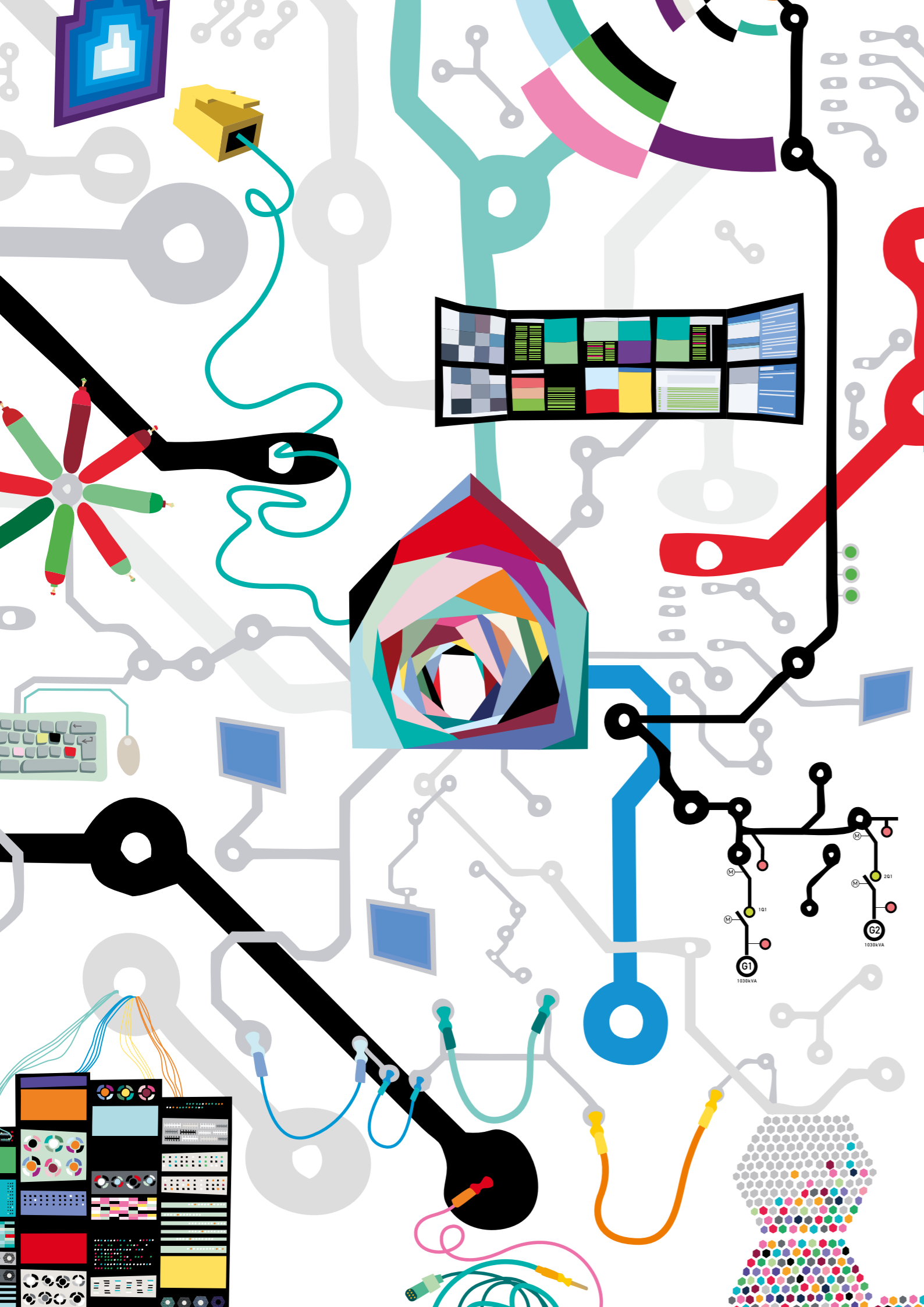
## CONSOLIDATED & PARENT COMPANY FINANCIAL STATEMENT JANUARY 1<sup>ST</sup> – DECEMBER 31<sup>ST</sup>

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**COMPANY DETAILS**



**COMPANY NAME** GlobalConnect A/S  
 Hørskættens 3  
 DK - 2630 Taastrup  
 Denmark

Website: www.globalconnect.dk

CVR no.: 26 75 97 22  
 Established: January 1<sup>st</sup> 1998  
 Registered office: Taastrup  
 Financial year: January 1<sup>st</sup> – December 31<sup>st</sup>

**BOARD OF DIRECTORS** Niels Ravn, Chairman  
 Niels Zibrandtsen, Managing Director  
 Lisbeth Zibrandtsen  
 Michael Potter

**MANAGEMENT** Niels Zibrandtsen, Managing Director  
 Claus Dindler, Director

**AUDITORS** BDO Statsautoriseret revisionsaktieselskab  
 Havneholmen 29  
 DK - 1561 København V  
 Denmark

**BANK** Nordea Bank Danmark A/S  
 Strandgade 3  
 DK - 1401 København K  
 Denmark

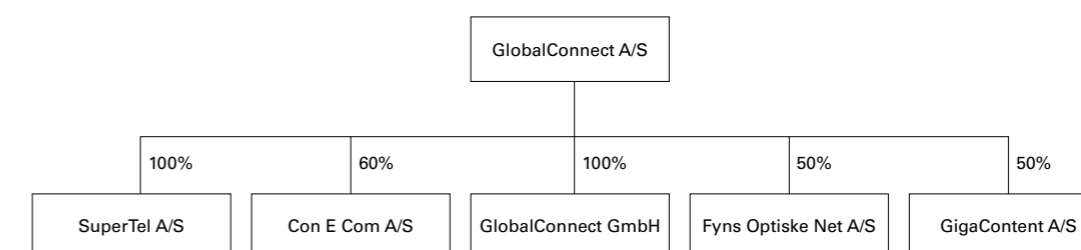
SUBSIDIARIES	Share capital	Share capital in tDKK at closing rate	Ownership
SuperTel A/S	6.250.000 DKK	6.250	100%
GlobalConnect GmbH	25.000 EUR	187	100%
Con E Com A/S	1.152.000 DKK	1.152	60%
<b>Associated companies</b>			
Fyns Optiske Net A/S	1.500.000 DKK	1.500	50%
GigaContent A/S	1.500.000 DKK	1.500	50%

The following companies are consolidated:

**Subsidiaries**  
 SuperTel A/S  
 GlobalConnect GmbH

Following companies are not consolidated, but recognised at the value of each enterprise's equity under the equity method:

Fyns Optiske Net A/S  
 GigaContent A/S  
 Con E Com A/S



**General**

Point Zero A/S is per January 1<sup>st</sup> 2011 transferred to GlobalConnect A/S by a tax-free merger.

60% of the shares of Con E Com A/S were acquired on October 31<sup>st</sup> 2011. The remaining 40% were acquired in the beginning of 2012 and the company will be part of the group consolidation in 2012.



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# STATEMENT & REPORT



## STATEMENT BY BOARD OF DIRECTORS & MANAGEMENT

The Board of Directors & Management have prepared the 2011 Annual Report of GlobalConnect A/S. The Annual Report was considered and adopted today.

The annual report has been carried out in accordance with the Danish Financial Statements Act.

We consider the accounting policies used appropriate and in our opinion the consolidated financial statements and the financial statements of the parent company provide

relevant information for assessing the financial position of the Group and the Parent company. In our opinion the financial statements give a true and fair view of the result, assets, liabilities, financial position and cash flow of the Group and the Parent company for the period January 1<sup>st</sup> – December 31<sup>st</sup> 2011.

We recommend that the Annual Report is adopted at the annual general meeting.


Taastrup, March 22<sup>nd</sup> 2012

### MANAGEMENT



  
**Niels Zibrandtsen**  
Managing Director



  
**Claus Dindler**  
Director



  
**Peter Olsen**  
Director

### BOARD OF DIRECTORS



  
**Niels Ravn**  
Chairman



  
**Niels Zibrandtsen**



  
**Lisbeth Zibrandtsen**



  
**Michael Potter**

## TO THE SHAREHOLDERS OF GLOBALCONNECT A/S

### REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS AND PARENT COMPANY FINANCIAL STATEMENTS

We have audited the consolidated financial statements and parent company financial statements of GlobalConnect A/S for the financial year January 1<sup>st</sup> to December 31<sup>st</sup> 2011, which comprise a summary of significant accounting policies, income statement, balance sheet and notes for the Group as well as for the Parent Company and cash flow statement for the Group and Parent Company. The consolidated financial statements and parent company financial statements are prepared in accordance with the Danish Financial Statements Act.

### BOARD OF DIRECTORS' AND BOARD OF EXECUTIVES' RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATE- MENTS AND PARENT COMPANY FI- NANCIAL STATEMENTS

The board of directors and board of executives are responsible for the preparation of the consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as the board of directors and board of executives determine is necessary to enable

the preparation of the consolidated financial statements and parent company financial statements free from material misstatement, whether due to fraud or error.

### AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on the consolidated financial statements and parent company financial statements based on our audit. We have conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish Audit Legislation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements and parent company financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements and parent company financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatements of the consolidated financial statements and parent company financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated

financial statements and parent company financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the board of directors and board of executives, as well as the overall presentation of the consolidated financial statements and parent company financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

The audit has not resulted in any qualification.

### OPINION

In our opinion, the consolidated financial statements and parent company financial statements give a true and fair view of the Group's and the Parent Company's position at December 31<sup>st</sup> 2011 and of the result of the Group's and the Parent Company's operations and the Group's and Parent Company's cash flows for the financial year January 1<sup>st</sup> to December 31<sup>st</sup> 2011 in accordance with the Danish Financial Statements Act.

## STATEMENT ON THE MANAGEMENT'S REVIEW

Pursuant to the Danish Financial Statements Act, we have read the management's review. We have not performed any further procedures in addition to the audit of the consolidated financial statements and parent company financial statements. On this basis, it is our opinion that the information provided in the management's review is consistent with the consolidated financial statements and parent company financial statements.

Copenhagen March 22<sup>nd</sup> 2012

BDO Statsautoriseret revisionsaktieselskab



Torben Bjerre-Poulsen

State-authorised public accountant



Annual Report 2011

# MANAGEMENT REVIEW



(Group, mDKK)	Group 2011 mDKK	Group 2010 mDKK	Group 2009 mDKK	Group 2008 mDKK	Group 2007 mDKK
<b>Income statement</b>					
Net revenue	433,4	397,9	377,4	368,0	284,0
Gross profit	280,4	271,9	257,8	223,1	172,1
Result before depreciations (EBITDA)	188,0	185,1	172,1	136,1	111,3
Operating profit (EBIT)	117,2	114,8	109,1	72,2	59,6
Financial income and expenses, net	-13,0	-16,5	-13,8	-16,7	-12,8
Profit for the year	74,8	71,6	70,1	39,7	47,0
<b>Balance sheet</b>					
Balance sheet total	1.494,5	1.396,0	1.356,8	1.309,6	1.119,0
Equity	523,9	476,5	416,5	361,2	340,3
<b>Cash flows</b>					
From operating activities	237,0	98,6	119,3	78,2	225,4
From investing activities	-161,7	-135,0	-77,4	-225,7	-178,9
Hereof investment in intangible and tangible fixed assets	-152,7	-111,2	-111,9	-213,6	-163,9
From financing activities	-79,1	5,9	-6,5	148,0	-43,9
<b>Key figures in %</b>					
Gross margin (gross profit as % of revenue)	64,7	68,3	68,3	60,6	60,6
Profit margin (operating profit as % of net revenue)	27,0	28,8	28,9	19,6	21,0
Rate of return (operating profit as % of average balance sheet total)	7,9	8,3	8,8	6,1	6,0
Equity ratio (equity as % of assets, end of year)	35,1	34,1	30,7	27,6	30,4
Return on equity (profit before tax as % of average equity)	20,8	22,0	17,7	11,3	14,2
Average number of employees	139	132	140	142	102

In 2011 the GlobalConnect Group has once more achieved a very satisfying financial result in spite of the difficulties of the global, financial market situation. GlobalConnect has been able to improve its position as supplier of telecommunication services for wholesale and direct customers in Denmark and Northern Germany.

During 2011 the Danish telecommunication market was under further pressure caused by the financial crisis. Nevertheless, the Group's revenue increased by 9%. The EBITDA was increased by approx. 2% in spite of a more fierce competition in the market. Equally, we have increased the number of employees and services considerably. These investments will support our future growth. In order to cover new important strategic regions, GlobalConnect managed to develop new services and to expand the geographical coverage in Denmark as well as in Germany. Especially in Germany, in the Schleswig-Holstein region, a significant expansion of the network has taken place.

In 2011 GlobalConnect acquired Con E Com A/S, a company offering IT-services. The acquisition strengthened GlobalConnect's services for customers on Funen. It also increased opportunities with respect to improved revenue in our associated companies Fyns Optiske Net A/S and GigaContent A/S.

#### FINANCIAL DEVELOPMENTS

The Group's result and financial development is regarded as very satisfactory by

management. Despite the challenging macroeconomic development, the Group's net revenue rose to DKK 433 mill. (2010: DKK 398 mill.) and EBITDA to DKK 188 mill. (2010: DKK 185 mill.).

GlobalConnect presents positive net earnings before tax (EBT) of DKK 104 mill. (2010: DKK 98 mill.), net earnings after tax of DKK 75 mill. (2010: DKK 72 mill.) and equity increased by 9.8% to DKK 524 mill.

As a positive consequence of the Group's increasing order intake, future recurring cash revenue of DKK 1.2 billion has now been secured.

#### ACHIEVEMENTS IN 2011

During 2011 GlobalConnect has further strengthened its position within duct, fibre, transmission, internet, IP telephony together with collocation and hosting facilities to be the preferred alternative provider of network solutions in Denmark and Northern Germany.

The rapid growth of data capacity in Denmark led to an increased build-out of high-capacity fibre network for GlobalConnect, maintaining its high requirements for Carrier Class services required by GlobalConnect's customers. The company's Carrier Ethernet solutions as well as tele-housing facilities have been further built out in Denmark and Germany. Thus, GlobalConnect is an essential service provider of these services.



GlobalConnect's subsidiary Point Zero A/S was merged into GlobalConnect A/S on January 1<sup>st</sup> 2011.

## ORGANISATION

GlobalConnect makes it possible for all employees to develop their competences in order to make a difference through their personal commitment and diversity. We strive to find a reasonable balance between work and leisure and to ensure equal rights to everybody, regardless of gender, ethnic background etc.

GlobalConnect has focus on the health of our employees; thus, in 2011 we built out our gym for employees. Moreover, we have an active staff association, focus on healthy food and we are offering an attractive pension and health insurance.

## CUSTOMERS

In 2011, in spite of the difficult economic situation, GlobalConnect experienced a continued positive development in the number of customers.

## MARKET

GlobalConnect has participated in hearings from the National IT and Telecom Agency on developments in the Danish tele-market. The regulatory regime is highly unpredictable, which is why the market is experiencing declining investments and thus receding development of new telecommunication services. GlobalConnect is favourably disposed

towards the new regulatory organisation with the tele-political agency placed under the Ministry of Finance. GlobalConnect is expecting a more focused and stable regulation of the telemarket, enabling an increased competition towards the one significant player in the market, and being an important part of the increasing challenges for Denmark as a globally leading knowledge society.

Competition on the mobile market is intense, requiring further build-out of the next generations of mobile network. GlobalConnect is following these activities closely.

A number of the power utility companies have formed a joint marketing company, addressing the private market. The main purpose of the joint company is to improve its market position towards the former monopolist. Still, the former monopolist has a form of control through the size of its market share, revenue and profit; therefore, the market expects a further regulation from the authorities. Still, the power utility companies do not allow access from other operators to their networks, creating a regionally monopolistic state.

## SOCIAL RESPONSIBILITY

GlobalConnect's policies and reporting within this area are based on the UN's Global Compact's ten principles within the areas of human rights, labour (rights), environment and anti-corruption.

GlobalConnect's vision is to be the alternative network service provider in the field of tele and

data communication. Therefore, it is evident for GlobalConnect to involve ourselves in society and the way in which it functions. It is important for GlobalConnect that our surroundings perceive us as socially responsible and committed.

Therefore, GlobalConnect's strategy is to develop nationwide coverage of the fibre infrastructure in Denmark and to offer data communication for all Danes via the infrastructure. We will contribute to a cleaner technology and more efficient energy consumption in society through the provision of our products and services. At the same time we are reducing our own CO2 emission as well as the Group's other environmental loading. This is being encouraged by also purchasing products under appropriate and safe conditions and safeguarding that they are being disposed of in an environmentally sound way.

GlobalConnect wants to be known as a company, focusing on skilful leadership, employee satisfaction, motivation and a sound environment, at the same time as we are developing the competences of the employees, in order for them to make a difference by their personal commitment and diversity.

We support diversity and ensure equal rights to everybody, regardless of gender, ethnic background etc. and strive to find a reasonable balance between work and leisure for the individual employee.

In 2011 the level of absence due to illness in GlobalConnect has been 5.7 working days per

employee compared to 7.4 working days as an average reported by the Confederation of Danish Industry from its member organisations.

GlobalConnect is working on continuously exerting influence on the legislators so that the economically inexpedient laws are being overruled by environmental economic sound laws. GlobalConnect considers cooperation between public authorities and industry as very important.

In 2011 GlobalConnect has chosen to support socially disadvantaged children, giving them access to the digital world by computers as donations. Furthermore, we are working on new projects in cooperation with the Children's IT Foundation. - Also in 2011, GlobalConnect supported Team Rynkeby and the Børnecancerfonden (Foundation for children with cancer) by a cash sponsorship. The sponsorship was i.e. being activated through a joint training day for the Rynkeby team and the active cyclists in GlobalConnect on a 150 kilometre long bike ride around Roskilde Fjord. The total amount collected by the Rynkeby teams for the Børnecancerfonden aggregated DKK 98 mill. - GlobalConnect GmbH in Hamburg is supporting a sponsorship scheme with donations for education in developing countries. - Last but not least, GlobalConnect is working on a project called "Geeks without Frontiers". The aim of this project is to expand the mobile coverage of telecommunication in developing countries and it is a non-profit project managed by Google and the Manna Energy Foundation in the US.

## ENVIRONMENT

The Group has no special environmental issues, but is working on optimising the use of energy in order to contribute to minimising the global CO2 emissions and the succeeding global climate changes.

## RESEARCH AND DEVELOPMENT

GlobalConnect is involved in encouraging investments and supports research within the next generation of the IT-society by taking active part in professional and industrial bodies and boards. GlobalConnect works together with research institutions and development companies in order to support the development of disciplines within the telecommunications industry and knowledge industry. This work has among others led to cooperation with some foreign companies.

## PRICE RISKS

The price level of the Group's product offerings is based on supply and demand on the Danish and international telecommunications and data market, and is not exposed to particularly price-related risks. The majority of all contracts conclude over a longer period of time than a single financial year.

## CURRENCY RISKS

The main part of GlobalConnect's activities is settled in Danish currency (DKK), but due to activities abroad, the result, cash flow and equity are to some extent influenced by exchange and interest rate developments of the Euro. – It is the Group's policy to cover only

commercial currency risks. This is primarily done by forward exchange transactions to hedge expected turnover and purchases within the next 12 months.

## INTEREST RISKS

The Group is mainly funded through equity, prepayments from customers and external funding. Interest risks on interest-bearing debt are partly hedged by financial instruments.

## FUTURE EXPECTATIONS

The Group is still focused on securing and developing the existing market position. In Denmark we are working on increasing the amount of products and services in order to improve the satisfaction of our customers. Furthermore, a build-out of GlobalConnect's tele-housing facilities is expected in order to execute the increasing amount of requests. In Germany we are planning to improve the infrastructure for Mecklenburg-Vorpommern and analysing how we can best possible support the mobile operators' roll-out of next generation's mobile network in Northern Germany.

GlobalConnect will improve support and product portfolio for our partners, improving their competitive edge.

## POST BALANCE SHEET EVENTS

No events have occurred from the balance sheet date until the date of signature that could change the assessment of the company's financial position as of 31<sup>st</sup> December 2011.

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# CONSOLIDATED & PARENT COMPANY FINANCIAL STATEMENT JANUARY 1<sup>ST</sup> - DECEMBER 31<sup>ST</sup>

The annual report of GlobalConnect A/S for 2011 has been presented in accordance with the provisions of the Danish Financial Statements Act for enterprises in reporting class C.

The accounting policies are consistent with the policies applied last year.

### GENERAL ABOUT RECOGNITION OR MEASUREMENT

Income is recognised in the income statement as and when it is earned, including recognition of value adjustments of financial assets and liabilities. Any costs, including depreciation, amortisation and write-down, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is likely that future economic benefits will flow to the company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is likely that future economic benefits will not flow to the company and the value of the liability can be measured reliably.

The initial recognition measures assets and liabilities at cost. Subsequently, assets and liabilities are measured as described in the following for each item.

Certain financial assets and liabilities are measured at amortised cost, recognising a constant effective interest over the term.

Amortised cost is stated at initial cost less any deductions and with addition/deduction of the accumulated amortisation on the difference between cost and nominal amount.

The recognition or measurement takes into account predictable losses and risks arising before the year-end reporting and which prove or disprove matters that existed at the balance sheet date.

The carrying amount of intangible and tangible fixed assets should be estimated annually to determine if there is any indication of impairment in excess of the amount reflected by normal amortisation or depreciation. If this is the case, write-down should be made to the lower recoverable amount.

### CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements include the parent company GlobalConnect A/S and its subsidiary enterprises in which GlobalConnect A/S directly or indirectly holds more than 50% of the voting rights or in any other way has a controlling influence. Enterprises in which the group holds between 20% and 50% of the voting rights and exercises significant, but not controlling influence, are considered associates - see the group structure.

The consolidated financial statements consolidate the financial statements of the parent company and the subsidiary enterprises by combining uniform accounts items.

Intercompany income and expenses, shareholdings, internal balances and dividend, and realised and unrealised gains and losses arising from transactions between the consolidated enterprises are fully eliminated in the consolidation.

New acquired or established enterprises are recognised in the consolidated financial statements from the time of acquisition. Sold or wound up enterprises are recognised in the consolidated income statement up to the time of disposal. Comparative figures are not adjusted for new acquired, sold or wound up enterprises.

Investments in subsidiary enterprises are set off by the proportional share of the subsidiary enterprises' market value of net assets and liabilities at the acquisition date.

Positive differences between acquisition value and market value of acquired and identified assets and liabilities, inclusive of provision for liabilities for restructuring, are recognised in intangible fixed assets as goodwill and amortised systematically in the income statement under an individual assessment of the useful life, however, not more than 20 years. Negative differences which correspond to an expected unfavorable development in the enterprises are recognised as negative goodwill under accruals in the balance sheet and recognised in the income statement as and when the unfavorable development is realised.

Investments in associates are measured in the

balance sheet at the proportional share of the value of the enterprises, calculated under the accounting policies of the parent company and eliminating proportionally any unrealised intercompany gains and losses. The proportional share of the results of the associates is recognised in the income statement after elimination of the proportional share of internal gains and losses.

### FOREIGN CURRENCIES

Transactions in foreign currencies are translated at the rate of exchange on the transaction date. Exchange differences arising between the rate on the transaction date and the rate on the payment date are recognised in the income statement as a financial income or expense.

If the foreign exchange position is considered to hedge future cash flows, the unrealised exchange adjustments are recognised directly in the equity.

Accounts receivable, payable and other monetary items in foreign currencies that are not settled on the balance sheet date are translated at the exchange rate on the balance sheet date. The difference between the exchange rate on the balance sheet date and the exchange rate at the time of occurrence of the receivable or payable is recognised in the income statement as financial income or expenses.

Fixed assets acquired in foreign currencies are

translated at the rate of exchange on the transaction date.

On recognition of foreign subsidiaries that are not independent entities, but integrated entities, monetary items are translated at the exchange rate on the balance sheet date. Non-monetary items are translated at the rate at the time of acquisition or at the time of subsequent revaluation or writedown of the asset. The items of the income statement are translated at the rate on the transaction date, items derived from non-monetary items being translated at the historic rates of the non-monetary item.

The income statements of foreign subsidiary enterprises and associates fulfilling the criteria for being independent entities are translated at an average exchange rate for the month and balance sheet items are translated at the rate of exchange on the balance sheet date.

Exchange differences arising from translation of the equity of the foreign subsidiaries at the beginning of the year to the rates of the balance sheet date and from translation of income statements from average rate to the rates of the balance sheet date are recognised directly in the equity.

#### **DERIVATIVE FINANCIAL INSTRUMENTS**

Derivative financial instruments are initially recognised in the balance sheet at cost price and subsequently measured at fair value. Positive and negative fair value adjustments of derivative financial instruments are included in receivables and liabilities, respectively.

Change in the fair value of derivative financial instruments classified as and meeting the criteria for hedging the fair value of a recognised asset or a recognised liability, are recognised in the profit and loss account together with changes in the fair value, if any, of the hedged asset or the hedged liability.

Change in the fair value of derivative financial instruments classified as and meeting the conditions of hedging future assets and liabilities, are recognised in receivables or liabilities and in the equity. If the future transaction results in recognition of assets or liabilities, amounts are transferred, which were recognised in the equity, from the equity and are recognised in the cost price for the asset or the liability, respectively. If the future transaction results in income or costs, amounts are transferred, which were recognised in the equity, to the income statement in the period where the hedged influences the income statement.

For derivative financial statements, if any, which do not meet the conditions for treatment as hedging instruments changes in the fair value are currently recognised in the income statement.

Changes in the fair values of derivative financial instruments, applied for the purpose of hedging net investments in independent subsidiaries or associates, are recognised directly in equity.

## **INCOME STATEMENT**

### **NET REVENUE**

The net revenue consists of goods or services provided during the year and recognised in the income statement if supply and risk transfer to purchaser have taken place before the end of the year and if the income can be measured reliably and is expected to be received. The net revenue is recognised exclusive of VAT, duties and less discounts related to the sale.

The percentage of completion method is used to determine revenues from work performed for the account of third party.

The value of transactions, in which rights or ownership in GlobalConnect's network are exchanged for rights or ownership of corresponding monetary or technical value in networks owned by third party (SWAPS), are not included in the income statement or the balance sheet. The market value of the exchanged assets is stated in a note.

### **COSTS OF SALES**

Costs of sales are recognised concurrently with the related income and include purchase and cost price for sold goods during the year. Raw material, consumables and indirect production costs are included in the cost price.

### **DEVELOPMENT COSTS**

General developments costs are expensed on a current basis.

### **OTHER EXTERNAL EXPENSES**

Other external expenses consist of sales and development costs, costs for office premises and administration costs.

### **STAFF COSTS**

Staff costs comprise wages and salaries, including holiday pay and pensions and other costs for social security etc. for the company's employees. Repayments from public authorities are included in staff costs.

### **INVESTMENTS IN SUBSIDIARY ENTERPRISES AND ASSOCIATES**

The income statement of the parent company recognises the proportional share of the results of each subsidiary enterprise after full elimination of internal gains/loss and deduction of amortisation of goodwill.

The consolidated income statement and the parent company income statement recognise the proportional share of the results of each associate after elimination of the proportional share of internal gains/loss and deduction of amortisation of goodwill.

### **FINANCIAL INCOME AND EXPENSES IN GENERAL**

Financial income and expenses include interest income and expenses, financial expenses of finance leases, realised and unrealised gains and losses arising from investments in financial assets, debt and transactions in foreign currencies, amortisation of financial assets and

liabilities as well as charges and allowances under the tax-on-account scheme etc. Financial income and expenses are recognised in the income statement by the amounts that relate to the financial year.

### TAX ON PROFIT FOR THE YEAR

The tax for the year, which consists of the current tax for the year and changes in deferred tax, is recognised in the income statement by the portion that can be attributed to the profit for the year, and is recognised directly in the equity by the portion that can be attributed to entries directly to the equity.

GlobalConnect A/S jointly taxed with wholly owned Danish and foreign subsidiary enterprises. The current Danish corporation tax is distributed between the jointly taxed Danish companies in proportion to their taxable income, and with full distribution with refund regarding taxable losses. The jointly taxed companies are included in the tax-on-account scheme.

### FINANCIAL LEASE

In cases where the Company acts as lessor and leases part of its network on contracts lasting more than 15 years and where all substantial risks and benefits connected to the transfer of ownership are transferred to the lessee, the profit, calculated as the difference between the cost price and the net present value of the future incoming leasing payments and the non-secured scrap value at the end of the contract

period, is shown in the income statement.

The net present value of future incoming leasing payments and scrap values with deduction of writedowns on potential unattainable leasing payments are shown in the balance sheet as a financial asset.

Received leasing payments are divided into interest, which are shown in the income statement, and repayments which are set off against the financial leasing receivable.

## BALANCE SHEET

### INTANGIBLE FIXED ASSETS

The cost price of other intangible assets include purchase price for materials used and services rendered.

Other intangible fixed assets are valued at cost less accumulated amortisation. The amortisation basis is allocated according to the straight-line method over the expected useful life as follows:

- Other intangible fixed assets 5-10 years

The main rule in the Danish legislation regarding depreciations over a 5-year-period is not followed in cases where the useful lifetime of an asset is estimated to be longer.

### TANGIBLE FIXED ASSETS

The company changed its view upon the lifetime of the company's assets, so that the

lifetime is consistent with the in 2005 updated announcement published by The National IT and Telecom Agency.

Properties and buildings, technical plants and equipment, working plants and furniture are valued at cost price less accumulated depreciations. Properties are not depreciated.

The depreciation basis consists of cost price less expected scarp value.

Fibre and transmission equipment, other fixtures and operating equipment are valued at cost less accumulated depreciation.

Cost comprises purchase price and cost directly related to the purchase. Plant and equipment constructed for own purposes are stated as cost. Cost consists of own labour, materials, parts purchased and services rendered by sub-suppliers or contractors, as well as overheads, and capitalised interest for the period of construction. The depreciation basis, which is recorded as purchase price reduced by any scrap value, is determined using the straight-line method over the useful lives of the assets as follows:

Fibre	20 years
Duct	40 years
Sea cable	15 years
Transmission equipment	10 years
Other fixtures and equipment	3-10 years
Housing	15 years
Leasehold improvement	10 years

Leases, which do not fulfil the requirements of financial leasing, are expensed on a current basis. The total commitment is disclosed in the notes of the financial report.

Profit or loss on disposal of tangible fixed assets shall be calculated as the difference between the selling price less selling expenses and the carrying amount at the time of the sale. Profit or loss is recognised in the profit and loss account under depreciation.

### FIXED ASSET INVESTMENTS

Investments in subsidiary enterprises and associates are measured in the parent company balance sheet under the equity method.

Investments in subsidiary enterprises and associates are measured in the balance sheet at the proportional share of the enterprises' carrying equity value, calculated in accordance with the parent company's accounting policies with deduction or addition of unrealised intercompany profits or losses and with addition or deduction of the residual value of positive or negative goodwill calculated in accordance with the acquisition method.

Net revaluation of investments in subsidiary enterprises and associates is transferred under the equity to reserve for net revaluation under the equity value method to the extent that the carrying amount exceeds the acquisition value. The acquisition method is used on purchase of subsidiary enterprises, see description above under consolidated financial statements.

Subsidiary enterprises and associates with a negative carrying equity value are measured to DKK 0 and any amounts due from these enterprises are written down by the parent company's share of the negative equity to the extent that it is deemed to be irrecoverable. If the carrying negative equity value exceeds accounts receivable, the residual amount is recognised under provision for liabilities to the extent that the parent company has a legal or actual liability to cover the subsidiary's deficit.

#### **INVENTORY**

Inventories are valued at the lower of first-in-first-out (FIFO) cost or purchase-price or net realisable value, if this price is lower i.e. due to unsalable goods. The initial cost for merchandise as well as raw materials includes purchase and freight costs.

Cost price of manufactured goods as well as raw materials and consumables includes purchase price for materials, labour and applicable indirect cost of sales.

#### **ACCOUNT RECEIVABLES**

Accounts receivable are measured at amortised cost which usually corresponds to nominal value. The value is reduced by write-down to meet expected losses.

Cost price of financial leasing contracts is recorded at the lowest of market value and net present value of the future leasing payments. The net present value is calculated by the use of the leasing contracts internal interest rate as discounting factor.

#### **ACCRUALS**

Accruals recognised as assets include costs incurred relating to the subsequent financial year.

#### **DIVIDEND**

Proposed dividends are recognised as a liability at the time of the adoption at the ordinary general meeting (time of declaration). The expected payment of dividend for the year is recognised as a separate item under the equity capital.

#### **TAX PAYABLE AND DEFERRED TAX**

Current tax liabilities and receivable current tax are recognised in the balance sheet as the calculated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and taxes paid on account.

Deferred tax is measured on the temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carry-forwards, are measured at the expected realisable value of the asset, either by set-off against tax on future earnings or by set-off against deferred tax liabilities within the same legal tax unit.

Deferred tax is measured on the basis of the tax rules and tax rates that under the legislation in force on the balance sheet date would be applicable when the deferred tax is expected to crystallise as current tax. The tax rate applied for the current year is 25%.

#### **LIABILITIES**

Financial liabilities are recognised at the time of borrowing by the amount of proceeds received less transaction costs. In subsequent periods, the financial liabilities are measured at amortised cost equal to the capitalised value when using the effective interest, the difference between the proceeds and the nominal value being recognised in the income statement over the term of loan.

Other liabilities which include debt to suppliers, affiliates and associates and other debt are measured at amortised cost which usually corresponds to the nominal value.

Accruals recognised as liabilities include payments received regarding income in subsequent years.

The capitalised residual lease liability on finance lease contracts is also recognised as financial liabilities.

#### **CASH FLOW STATEMENT**

The cash flow statement shows the company's cash flows for the year for operating activities, investing activities and financing activities in the year, the change in cash and cash equivalents of the year and cash and cash equivalents at beginning and end of the year.

#### **CASH FLOWS FROM OPERATING ACTIVITIES**

Cash flows from operating activities are computed as the results for the year adjusted for non-cash operating items, changes in net

working capital, corporation tax paid, and payment of dividend to shareholders.

#### **CASH FLOWS FROM INVESTING ACTIVITIES**

Cash flows from investing activities include payments in connection with purchase and sale of intangible and tangible fixed asset and fixed asset investments.

#### **CASH FLOWS FROM FINANCING ACTIVITIES**

Cash flows from financing activities include changes in the size or composition of share capital and related costs, and borrowings and repayment of interest-bearing debt.

#### **CASH AND CASH EQUIVALENTS**

Cash and cash equivalents include bank overdraft and liquid funds.

#### **SEGMENT DETAILS**

Information is provided on the business segments and geographical markets. Segment information follows the Group's accounting practices, risks and internal financial management principles.

#### **KEY FIGURES AND RATIOS**

The key figures are prepared in accordance with the guidance of The Danish Financial Analyst's Society's "Recommendation & Key Figures". Reference is made to survey of principal figures and key figures concerning the formula for calculation of individual key figures.





## INCOME STATEMENT JANUARY 1<sup>ST</sup> - DECEMBER 31<sup>ST</sup>

	Note	Group 2011 tDKK	Group 2010 tDKK	Parent 2011 tDKK	Parent 2010 tDKK
<b>Net revenue</b>	1	<b>433.446</b>	<b>397.900</b>	<b>394.020</b>	<b>349.073</b>
Production costs		-112.706	-83.390	-106.374	- 87.045
Other external costs		-40.373	-42.635	-30.203	-22.003
<b>Gross profit</b>		<b>280.367</b>	<b>271.875</b>	<b>257.443</b>	<b>240.025</b>
Staff costs	2	-92.377	-86.743	-86.812	- 81.432
<b>Profit before depreciation (EBITDA)</b>		<b>188.030</b>	<b>185.132</b>	<b>170.631</b>	<b>158.593</b>
Depreciation, amortisation and write-down of tangible assets	3	-70.844	-70.363	-67.539	-62.488
<b>Operating profit (EBIT)</b>		<b>117.186</b>	<b>114.769</b>	<b>103.092</b>	<b>96.105</b>
Income from investments in subsidiaries		0	0	7.556	13.315
Income from investments in associates		1.632	1.121	1.632	1.121
Other financial income	4	4.541	4.778	3.343	2.494
Other financial costs	5	-19.167	-22.409	-18.877	-22.231
<b>Profit before tax (EBT)</b>		<b>104.192</b>	<b>98.259</b>	<b>96.746</b>	<b>90.804</b>
Tax	6	-29.364	-26.701	-21.918	-19.246
<b>Profit for the year</b>		<b>74.828</b>	<b>71.558</b>	<b>74.828</b>	<b>71.558</b>

### Proposed distribution of profit

Reserves for revaluation	-1.125	-1.124
Allocation to reserve for net revaluation under the equity method	9.188	14.436
Dividend for the financial year	18.000	20.680
Retained profit	48.765	37.566
<b>Total</b>	<b>74.828</b>	<b>71.558</b>





## CASH FLOW STATEMENT JANUARY 1<sup>ST</sup> - DECEMBER 31<sup>ST</sup>

	Note	Group	Group	Parent	Parent
		2011	2010	2011	2010
		tDKK	tDKK	tDKK	tDKK
Result of the year		74.828	71.558	74.828	71.558
Reversed depreciations of the year		70.844	70.364	67.539	62.488
Costs of prepaid rights		3.819	3.127	3.782	3.127
Profit from affiliates		-1.632	-1.120	-9.389	-14.435
Adjustments for provision of bad debts		678	-6.540	-1.355	-6.535
Reversed tax on profit for the year		29.364	26.701	21.918	19.246
Corporate tax paid		-25.802	-6.875	-7.030	0
Change in inventory		-3.540	-1.811	-3.540	-1.885
Change in account receivables		-10.759	-4.257	-9.489	-5.221
Change in short-term portion of long-term debt		42.241	-14.881	39.715	-11.652
Change in account payables		14.957	9.217	14.790	8.283
Change in other debt		58.646	-40.129	58.410	-39.169
Change in intercompany balances		2.432	0	-32.528	-12.187
Dividend paid in the financial year		-19.035	-6.724	6.297	-6.724
<b>Cash flows from operating activities</b>		<b>237.041</b>	<b>98.630</b>	<b>223.948</b>	<b>66.894</b>
Purchase and sale of intangible fixed assets		-3.314	-3.960	-3.314	-5.971
Purchase and sale of tangible fixed assets		-149.434	-107.274	-145.148	-102.637
Purchase and sale of financial fixed assets		-89	-199	584	-655
Change in receivables regarding financial lease		-8.858	-23.524	-144	1.407
<b>Cash flows from investment activities</b>		<b>-161.695</b>	<b>-134.957</b>	<b>-148.022</b>	<b>-107.856</b>
Change in long-term liabilities		-79.145	5.680	-75.932	5.041
<b>Cash flows from financial activities</b>		<b>-79.145</b>	<b>5.680</b>	<b>-75.932</b>	<b>5.041</b>
<b>Change in cash</b>		<b>-3.799</b>	<b>-30.647</b>	<b>-6</b>	<b>-35.921</b>
Cash as of January 1 <sup>st</sup>		9.340	39.987	31	35.952
<b>Cash as of December 31<sup>st</sup></b>		<b>5.541</b>	<b>9.340</b>	<b>25</b>	<b>31</b>



**(1) NET REVENUE**

	<b>Group</b> 2011 tDKK	<b>Group</b> 2010 tDKK	<b>Parent</b> 2011 tDKK	<b>Parent</b> 2010 tDKK
<b>Revenue distributed on products</b>				
Fibre - use and maintenance, transmission	270.051	245.890	290.088	266.062
Letting out of premises and telehouses incl. power	52.009	34.763	42.962	33.167
Sale of ducts and fibre systems	66.981	83.690	40.688	33.431
Other revenue	44.405	33.557	20.282	16.413
	<b>433.446</b>	<b>397.900</b>	<b>394.020</b>	<b>349.073</b>
<b>Net revenue distributed by type</b>				
Recurring revenue	291.796	301.824	285.942	252.942
Once-off sales of goods and services	141.650	96.076	108.078	96.131
	<b>433.446</b>	<b>397.900</b>	<b>394.020</b>	<b>349.073</b>
<b>Net revenue distributed geographically</b>				
Domestic	337.913	297.445	317.255	281.035
Abroad	95.533	100.455	76.765	68.038
	<b>433.446</b>	<b>397.900</b>	<b>394.020</b>	<b>349.073</b>

**NON-CASH TRANSACTIONS**

Infrastructure/capacity swap. In areas with several providers of infrastructure it is the practice to arrange for the exchange of telecommunication services. In this way, excess capacity in one's own network can be traded for products with another provider for mutual benefit. Since SWAP deals involve assets of the same value and nature, GlobalConnect has chosen not to include identical values of exchanged services and goods in the company's financial report. In 2010 GlobalConnect A/S entered into non-cash transactions at a market value of DKKK 0 (2010: below DKK 3 mill.)

**(2) STAFF COSTS**

	<b>Group</b> 2011 tDKK	<b>Group</b> 2010 tDKK	<b>Parent</b> 2011 tDKK	<b>Parent</b> 2010 tDKK
Average number of employees	139	132	130	125
Wages and salaries	81.403	76.510	75.878	71.201
Pensions	10.652	9.960	10.652	9.960
Other social security costs	282	273	282	271
	<b>92.337</b>	<b>86.743</b>	<b>86.812</b>	<b>81.432</b>

Total remuneration for the Board of directors and management for the financial year amounts to tDKK 7.334.

### (3) DEPRECIATION, AMORTISATION AND WRITE-DOWN FOR FIXED ASSETS

	Group	Group	Parent	Parent
	2011	2010	2011	2010
	tDKK	tDKK	tDKK	tDKK
<b>Intangible fixed assets</b>				
Right of use	0	0	0	0
Goodwill	1.956	2.075	0	0
Licenses	321	2.413	0	0
	<b>2.277</b>	<b>4.488</b>	<b>0</b>	<b>0</b>
<b>Tangible assets</b>				
Leasehold improvements	347	329	333	300
Land & buildings	380	430	380	430
Fibre/duct	37.471	35.746	37.471	35.714
Other fixtures and equipment	17.653	15.939	16.927	14.778
Facility housing	12.716	13.431	12.428	11.266
	<b>68.567</b>	<b>65.875</b>	<b>67.539</b>	<b>62.488</b>
<b>Depreciations, amortisation and write-down of fixed assets in total</b>	<b>70.844</b>	<b>70.363</b>	<b>67.539</b>	<b>62.488</b>

### (4) OTHER FINANCIAL INCOME

	Group	Group	Parent	Parent
	2011	2010	2011	2010
	tDKK	tDKK	tDKK	tDKK
Bank	930	0	0	0
Subsidiaries	232	108	0	329
Trade receivables	229	2.485	216	76
Cash discounts received	2	3	0	0
Currency adjustment	882	526	861	433
Interests regarding financial lease agreements	2.245	1.571	2.245	1.571
Cash discounts	21	85	21	85
	<b>4.541</b>	<b>4.778</b>	<b>3.343</b>	<b>2.494</b>

### (5) OTHER FINANCIAL COSTS

	Group	Group	Parent	Parent
	2011	2010	2011	2010
	tDKK	tDKK	tDKK	tDKK
Interest regarding financial leasing	0	156	0	0
Bank	18.280	19.306	18.058	19.306
Bank loans	1	0	0	0
Trade payables	25	32	22	17
Loan costs	3	0	0	0
Subsidiaries	48	1.889	48	1.889
Interest corporate tax	134	1	134	0
Interest public authorities	1	0	0	0
Currency adjustments	675	1.025	615	1.019
	<b>19.167</b>	<b>22.409</b>	<b>18.877</b>	<b>22.231</b>

### (6) TAX OF THE YEAR

	Group	Group	Parent	Parent
	2011	2010	2011	2010
	tDKK	tDKK	tDKK	tDKK
Calculated tax on taxable income of the year	24.240	15.181	16.498	6.825
Adjustment of deferred tax	5.124	11.520	5.420	12.421
	<b>29.364</b>	<b>26.701</b>	<b>21.918</b>	<b>19.246</b>

**(7) INTANGIBLE FIXED ASSETS**

	Group		Parent company	
	Prepay-ments regarding rights to use and licenses	Consoli-dated goodwill	Prepayments regarding rights to use and licenses	Goodwill
Amounts in tDKK				
Cost January 1 <sup>st</sup> 2011	43.449	11.259	29.092	0
Additions of the year	3.314	0	3.314	0
Disposals of the year	-3.819	0	-3.782	0
<b>Cost December 31<sup>st</sup> 2011</b>	<b>42.944</b>	<b>11.259</b>	<b>28.624</b>	<b>0</b>
Depreciations January 1 <sup>st</sup> 2011	13.317	7.860	0	0
Depreciations regarding disposals of the year	0	0	0	0
Depreciations of the year	284	1.956	0	0
<b>Depreciations December 31<sup>st</sup> 2011</b>	<b>13.601</b>	<b>9.816</b>	<b>0</b>	<b>0</b>
<b>Carrying amount December 31<sup>st</sup> 2011</b>	<b>29.343</b>	<b>1.443</b>	<b>28.624</b>	<b>0</b>

**(8) TANGIBLE FIXED ASSETS**

	Group			
	Land & buildings	Tangible assets under construction	Fibre/duct	Other fixtures and equipment
Amounts in tDKK				
Cost January 1 <sup>st</sup> 2011	13.050	16.880	1.134.013	187.519
Additions of the year	0	15.036	122.574	30.944
Disposals of the year	0	-16.880	-18.666	-156
<b>Cost December 31<sup>st</sup> 2011</b>	<b>13.050</b>	<b>15.036</b>	<b>1.237.921</b>	<b>218.307</b>
Revaluations January 1 <sup>st</sup> 2011	0	0	21.294	74
Revaluations assets sold	0	0	0	0
Depreciation of revaluations	0	0	-701	-37
<b>Revaluations December 31<sup>st</sup> 2011</b>	<b>0</b>	<b>0</b>	<b>20.593</b>	<b>37</b>
Depreciations January 1 <sup>st</sup> 2011	3.659	0	264.875	84.806
Depreciations regarding disposals of the year	0	0	-2.599	-176
Depreciations of the year	380	0	36.770	17.616
<b>Depreciations December 31<sup>st</sup> 2011</b>	<b>4.039</b>	<b>0</b>	<b>299.046</b>	<b>102.246</b>
<b>Carrying amount December 31<sup>st</sup> 2011</b>	<b>9.011</b>	<b>15.036</b>	<b>959.468</b>	<b>116.098</b>

**(8) TANGIBLE FIXED ASSETS (continued)**

	Parent company			
	Land & buildings	Tangible assets under construction	Fibre/duct	Other fixtures and equipment
Amounts in tDKK				
Cost January 1 <sup>st</sup> 2011	10.693	16.880	1.134.014	176.834
Additions of the year	0	15.036	122.574	27.282
Disposals of the year	0	-16.880	-18.666	0
<b>Cost December 31<sup>st</sup> 2011</b>	<b>10.693</b>	<b>15.036</b>	<b>1.237.922</b>	<b>204.116</b>
Revaluations January 1 <sup>st</sup> 2011	0	0	21.294	74
Revaluations assets sold	0	0	0	0
Depreciation of revaluations	0	0	-701	-37
<b>Revaluations December 31<sup>st</sup> 2011</b>	<b>0</b>	<b>0</b>	<b>20.593</b>	<b>37</b>
Depreciations January 1 <sup>st</sup> 2011	3.660	0	264.876	75.565
Depreciations regarding disposals of the year	0	0	-2.599	0
Depreciations of the year	380	0	36.770	16.890
<b>Depreciations December 31<sup>st</sup> 2011</b>	<b>4.040</b>	<b>0</b>	<b>299.047</b>	<b>92.455</b>
<b>Carrying amount December 31<sup>st</sup> 2011</b>	<b>6.653</b>	<b>15.036</b>	<b>959.468</b>	<b>111.698</b>

	Group		Parent company	
	Facility housing	Leasehold improvement	Facility housing	Leasehold improvement
Amounts in tDKK				
Cost January 1 <sup>st</sup> 2011	202.290	4.586	182.388	4.435
Additions of the year	13.181	241	12.272	241
Disposals of the year	0	0	0	0
<b>Cost December 31<sup>st</sup> 2011</b>	<b>215.471</b>	<b>4.827</b>	<b>194.660</b>	<b>4.676</b>
Revaluations January 1 <sup>st</sup> 2011	1.971	0	1.971	0
Revaluations assets sold	0	0	0	0
Depreciation of revaluations	-387	0	-387	0
<b>Revaluations December 31<sup>st</sup> 2011</b>	<b>1.584</b>	<b>0</b>	<b>1.584</b>	<b>0</b>
Depreciations January 1 <sup>st</sup> 2011	96.956	2.443	79.149	2.401
Depreciations regarding disposals of the year	0	0	0	0
Depreciations of the year	12.328	347	12.041	333
<b>Depreciations December 31<sup>st</sup> 2011</b>	<b>109.284</b>	<b>2.790</b>	<b>91.190</b>	<b>2.734</b>
<b>Carrying amount December 31<sup>st</sup> 2011</b>	<b>107.771</b>	<b>2.037</b>	<b>105.054</b>	<b>1.942</b>
Hereof: Financially leased assets	7.367	0	7.367	0

## (9) FINANCIAL FIXED ASSETS

	Group		Parent company	
	Subsidiaries	Associates	Subsidiaries	Associates
Amounts in tDKK				
Cost January 1 <sup>st</sup> 2011	0	22.440	30.493	22.440
Additions of the year	0	0	0	0
Disposals of the year	0	0	-994	0
<b>Cost December 31<sup>st</sup> 2011</b>	<b>0</b>	<b>22.440</b>	<b>29.499</b>	<b>22.440</b>
Revaluations January 1 <sup>st</sup> 2011	0	9.595	7.887	9.595
Dividend parent company	0	0	-25.332	0
Result of the year before depreciation on goodwill	0	1.632	7.701	1.632
Equity transactions	0	0	0	0
Revaluation regarding disposal of the year	0	0	212	0
<b>Revaluations December 31<sup>st</sup> 2011</b>	<b>0</b>	<b>11.227</b>	<b>-9.532</b>	<b>11.227</b>
Depreciations on goodwill	0	0	0	0
<b>Carrying amount December 31<sup>st</sup> 2011</b>	<b>0</b>	<b>33.667</b>	<b>19.967</b>	<b>33.667</b>

Investment in subsidiaries are specified as follows (tDKK):

Name	Equity	Result of the year	Ownership	Parent company	
				Equity	Result
SuperTel A/S	2.492	-2.450	100	2.492	-2.450
GlobalConnect GmbH	17.475	11.904	100	17.475	11.904
Con E Com A/S	-2.144	41	60	0	-185
Goodwill				0	-1.713
				<b>19.967</b>	<b>7.556</b>

Investments in associates are specified as follows (tDKK):

Name	Equity	Result of the year	Ownership	Group & Parent company	
				Equity	Result
Fyns Optiske Net A/S	40.360	3.188	50	20.180	1.594
GigaContent A/S	26.973	75	50	13.487	38
				<b>33.667</b>	<b>1.632</b>

## (10) RECEIVABLES REGARDING FINANCIAL LEASE

	Group 2011 tDKK	Group 2010 tDKK	Parent 2011 tDKK	Parent 2010 tDKK
<b>Gross receivable from financial lease</b>				
Amounts due within one year (2011)	10.727	8.908	6.263	6.262
Amounts due between 1 and 5 years	46.214	37.373	25.051	25.051
Amounts due after 5 years	44.279	40.962	12.525	18.788
	<b>101.220</b>	<b>87.243</b>	<b>43.839</b>	<b>50.101</b>
Future interest payments, not earned	-29.313	-20.977	-17.788	-20.977
	<b>71.907</b>	<b>66.266</b>	<b>26.051</b>	<b>29.124</b>
<b>Net investments regarding financial lease</b>				
Amounts due within one year (2012)	6.283	5.720	3.221	3.074
Amounts due between 1 and 5 years	34.251	30.041	18.567	17.719
Amounts due after 5 years	31.373	30.505	4.263	8.331
	<b>71.907</b>	<b>66.266</b>	<b>26.051</b>	<b>29.124</b>
Net present value of non-guaranteed scrap values	13.553	10.336	13.553	10.336
	<b>85.460</b>	<b>76.602</b>	<b>39.604</b>	<b>39.460</b>
<b>Accumulated write-down reservations for bad debts on receivable minimum lease</b>				
Provision January 1 <sup>st</sup>	-8.922	-12.581	-5.157	-12.581
Provision of the year	2.315	3.659	3.589	7.424
<b>Provision December 31<sup>st</sup></b>	<b>-6.607</b>	<b>-8.922</b>	<b>-1.568</b>	<b>-5.157</b>
<b>Receivable regarding financial lease</b>	<b>78.853</b>	<b>67.680</b>	<b>38.036</b>	<b>34.303</b>

**(11) EQUITY**

	Group					
	Share capital	Revaluation reserve	Net re-valuation under the equity method	Proposed dividend for the year	Retained profit	Total
Equity January 1 <sup>st</sup> 2011	2.542	23.339	0	20.680	429.966	430.367
Currency adjustment subsidiaries						0
Dividend paid				-20.680	1.645	-19.035
Proposed distribution of profit for the year		-1.125		18.000	57.953	74.828
Other adjustments					-8.415	-8.415
<b>Equity December 31<sup>st</sup> 2011</b>	<b>2.542</b>	<b>22.214</b>	<b>0</b>	<b>18.000</b>	<b>481.149</b>	<b>523.905</b>

	Parent company					
	Share capital	Revaluation reserve	Net re-valuation under the equity method	Proposed dividend for the year	Retained profit	Total
Equity January 1 <sup>st</sup> 2011	2.542	23.339	18.902	20.680	411.064	476.527
Currency adjustment subsidiaries			-77			-77
Dividend paid				-20.680	1.645	-19.035
Proposed distribution of profit for the year		-1.125	9.188	18.000	48.765	74.828
Other adjustments					-8.338	-8.338
<b>Equity December 31<sup>st</sup> 2011</b>	<b>2.542</b>	<b>22.214</b>	<b>28.013</b>	<b>18.000</b>	<b>453.136</b>	<b>523.905</b>

**(11) SHARE CAPITAL****Share capital**

2.542.280 A shares, in the denomination of DKK 1.

**Changes in share capital during the last 5 years**Share capital January 1<sup>st</sup> 2005

New shares issued in 2005

New shares issued in 2006

New shares issued in 2007

New shares issued in 2008

New shares issued in 2009

	2011 tDKK	2010 tDKK
Share capital	2.542	2.542
<b>Share capital January 1<sup>st</sup> 2005</b>	<b>2.354</b>	<b>2.354</b>
New shares issued in 2005	16	
New shares issued in 2006	125	
New shares issued in 2007	30	
New shares issued in 2008	3	
New shares issued in 2009	14	
	<b>2.542</b>	

The company's portfolio of own shares amounts to tDKK 202.

The value of own shares is recognised at value tDKK 0.

**(12) PROVISION FOR DEFERRED TAX****Provision for deferred tax**

Provision for deferred tax comprises deferred tax on intangible fixed assets, tangible fixed assets, financial fixed assets, account receivables, provisions and derivative financial instruments

Deferred tax January 1<sup>st</sup> 2011

Adjustment of deferred tax

**Deferred tax December 31<sup>st</sup> 2011****Deferred tax**

Intangible fixed assets

Tangible fixed assets

Financial fixed assets

Accounts receivables

Provisions

Tax losses to be carried forward

Derivatives financial instruments

	Group 2011 tDKK	Group 2010 tDKK	Parent 2011 tDKK	Parent 2010 tDKK
Deferred tax January 1 <sup>st</sup> 2011	175.701	169.647	181.909	169.645
Adjustment of deferred tax	6.293	6.054	5.420	12.421
<b>Deferred tax December 31<sup>st</sup> 2011</b>	<b>181.994</b>	<b>175.701</b>	<b>187.329</b>	<b>182.066</b>
<b>Deferred tax</b>				
Intangible fixed assets	-1.219	0	0	0
Tangible fixed assets	113.767	115.066	114.050	115.066
Financial fixed assets	68.518	65.811	68.518	65.811
Accounts receivables	1.298	-1.949	-392	-1.949
Provisions	-1.191	-1.191	-1.191	-1.191
Tax losses to be carried forward	-5.595	-6.365	-72	0
Derivatives financial instruments	6.416	4.329	6.416	4.329
	<b>181.994</b>	<b>175.701</b>	<b>187.329</b>	<b>182.066</b>

**(13) LONG-TERM LIABILITIES** (amounts in tDKK)

	<b>Group</b>				
	1/1 2011 total debt	31/12 2011 total debt	Next year's instalment	31/12 2011 long-term debt	Remaining after 5 years
Debt to bank	287.500	262.500	50.000	212.500	72.500
Prepayments received	224.720	209.216	46.168	163.048	75.436
Other long-term debt	3.877	7.477	1.851	5.626	0
<b>Group total</b>	<b>516.097</b>	<b>479.193</b>	<b>98.019</b>	<b>381.174</b>	<b>147.936</b>

	<b>Parent company</b>				
	1/1 2011 total debt	31/12 2011 total debt	Next year's instalment	31/12 2011 long-term debt	Remaining after 5 years
Debt to bank	287.500	262.500	50.000	212.500	72.500
Prepayments received	202.373	187.557	43.643	143.914	66.227
Other long-term debt	3.877	7.477	1.851	5.626	0
<b>Parent company total</b>	<b>493.750</b>	<b>457.534</b>	<b>95.494</b>	<b>362.040</b>	<b>138.727</b>

**(14) ACCRUALS AND DEFERRED INCOME**

The amount consists primarily of prepaid income, which does not meet the requirements for financial leasing.

**(15) CONTINGENT LIABILITIES**

	<b>Group</b> 2011 tDKK	<b>Group</b> 2010 tDKK	<b>Parent</b> 2011 tDKK	<b>Parent</b> 2010 tDKK
Lease commitments	16.021	15.771	15.455	15.054
Rent commitments	48.837	45.078	37.946	35.536
Guarantees to third party	3.054	3.255	3.054	3.255
Securities to the bank: Guarantee regarding subsidiary	0	0	1.000	1.000
Guarantee provided in tangible assets	328.000	328.000	328.000	328.000
Guarantee provided in subsidiary shares	0	0	0	0
Floating charge	60.000	60.000	60.000	60.000
Assignment in trade receivables	0	818	0	818
Assignment in receivables from financial leasing	0	23.967	0	23.967
	<b>455.915</b>	<b>476.889</b>	<b>445.455</b>	<b>467.630</b>

**(16) FEE TO AUDITORS APPOINTED BY THE GENERAL MEETING**

	<b>Group</b> 2011 tDKK	<b>Group</b> 2010 tDKK	<b>Parent</b> 2011 tDKK	<b>Parent</b> 2010 tDKK
<b>Fees in total</b>				
Statutory audit	591	539	295	270
Opinion tasks with assurance	180	215	180	215
Other accounting and tax services	555	609	391	269
	<b>1.326</b>	<b>1.363</b>	<b>866</b>	<b>754</b>



## **(17) FINANCIAL INSTRUMENTS**

The company's bank loans are recorded at market conditions.

The company's revenues are mainly in DKK and EUR. Cost of goods and other costs are mainly in DKK. Any unsettled balances in foreign currencies are contained in trade accounts receivables and trade accounts payable.

During the year the company has entered into interest forward instruments. As a consequence hereof a provision of tDKK 25.652 is recognised in the balance sheet as fair value adjustment.

## **(18) RELATED PARTIES**

GlobalConnect A/S' related parties include:

### **Controlling interests**

ZS Holding A/S, Hørskættens 3, 2630 Taastrup, is the principal shareholder.

### **Ownership**

The following shareholders are recorded in the company's register of shareholders as owning more than 5% of the votes or the share capital:

ZS Holding A/S  
Denmark

Paradigm Ventures LLC  
England