

## Ad hoc announcement pursuant to Section 15 WpHG

### PC-WARE – Preliminary results 2008/9: strong growth in challenging times

- Business volume: EUR 1,133.6 million (+16.3% y.o.y.)
- Revenue: EUR 890.3 million (+14.7% y.o.y.)
- Gross profit: EUR 141.5 million (+15.8% y.o.y.)
- Gross profit margin: 15.9% (prev. year: 15.7%)
- EBITDA: EUR 18.2 million (+6.2% y.o.y.)
- EBT: EUR 12.1 million (-3.7% y.o.y.)
- Net profit for the period: EUR 8.7 million (+0.4% y.o.y.)

*Leipzig, 12 June 2009*– PC-WARE, one of Europe's leading ICT solution providers, succeeded in maintaining its growth momentum during the 2008/9 financial year. Operating within a recessionary environment, preliminary figures point to significant *growth in Group revenue* by 14.7% to EUR 890.3 million. The trend towards a higher proportion of Microsoft Enterprise Agreements – a type of contractual agreement that contributes to the overall volume of business but does not involve revenues being recognised and reported by the Group – continued, as a result of which PC-WARE recorded business volume of around EUR 1.1 billion (+16.3% y.o.y.) and thus succeeded in further extending its strong market position in Europe.

Growth was driven by both business segments during the 2008/9 financial year, with "Value Business" expanding at a more pronounced rate of 31.2%. Buoyed in particular by software licensing business, the "Volume Business" segment also developed well and grew by 10.6%.

*Gross profit* rose slightly faster in relation to revenue by 15.8% to EUR 141.5 million, while *EBITDA* grew at a slightly slower rate of 6.2% to EUR 18.2 million. It thus lies within the range targeted at the beginning of the financial year.

As regards *earnings before interest and taxes (EBIT)*, the Group recorded growth of 3.3% year on year to EUR 12.9 million. *Earnings before taxes (EBT)* contracted slightly by 3.7% to EUR 12.1 million.

Net profit (after minority interests) for the 2008/9 financial year stood at EUR 8.7 million, up 0.4% on last year's figure of EUR 8.6 million.

In line with the policy of maintaining consistent dividends, the Management Board of PC-WARE plans to propose to the Supervisory Board a dividend payment of EUR 0.65 per share (based on the current status of year-end reporting).

The definitive results and the audited consolidated financial statements will be presented by the Management Board on 30 June 2009 at a press conference and analysts' meeting to be held in Leipzig/Germany. The documents will be published on the corporate website.

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